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SAP C_BCSBS_2502

SAP Certified Associate - Positioning SAP Business Suite

Questions&AnswersPDF

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Question: 1

A retail company is struggling to manage customer relationships effectively, resulting in decreased customer satisfaction and declining sales. They need an SAP solution that helps streamline sales processes, personalize customer interactions, and improve service management.

Which SAP solutions should they implement?

There are 3 correct answers to this question.

Response:

- A. SAP Customer Relationship Management (CRM)
- B. SAP BusinessObjects Analytics
- C. SAP Predictive Analytics
- D. SAP Extended Warehouse Management (EWM)
- E. SAP SuccessFactors

Answer: A,B,C

Question: 2

How does SAP Business Suite improve decision-making for enterprises?

Please choose the correct answer.

Response:

- A. By providing real-time data analytics and insights
- B. By tracking employee performance in real-time
- C. By optimizing on-premise IT infrastructure
- D. By automating customer service chatbots

Answer: A

Question: 3

What is a primary function of SAP Customer Relationship Management (SAP CRM) within SAP Business Suite?

Please choose the correct answer.

Response:

- A. Managing customer interactions, sales, and marketing activities
- B. Tracking supply chain inventory levels

- C. Handling payroll and workforce management
- D. Processing supplier invoices

Answer: A

Question: 4

How does SAP Business Suite facilitate digital transformation for enterprises?

There are 2 correct answers to this question.

Response:

- A. Enables real-time data analysis
- B. Automates end-to-end business processes
- C. Eliminates cloud adoption requirements
- D. Limits external integrations

Answer: A,B

Question: 5

Which SAP solution is designed to manage end-to-end business processes across multiple departments?

Please choose the correct answer.

Response:

- A. SAP ERP
- B. SAP Ariba
- C. SAP Fieldglass
- D. SAP BusinessObjects

Answer: A



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