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# SAP C\_S4CS\_2408

**SAP Certified Associate - Implementation Consultant - SAP  
S/4HANA Cloud Public Edition, Sales**

**Questions&AnswersPDF**

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## Subjects

1. Solution Processes Implementation for Core Sales
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8. Extensibility and Integration
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### Topic: 1

#### Solution Processes Implementation for Core Sales

#### Question: 1

What does Convergent Billing allow you to combine in a unique invoice?

- A.
  - Billing due for sales documents
  - Billing due for deliveries
- B.
  - Billing due for sales orders
  - Billing due for return orders
- C.
  - Billing due for sales documents
  - Billing due for purchase orders
- D.
  - Billing due for SD documents
  - Billing information from a non-SAP system

**Answer: D**

#### Solution Processes Implementation for Core Sales

#### Question: 2

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process? Note: There are 3 correct answers to this question.

- A. Approve and release purchase order
- B. Create billing document
- C. Enter vendor invoice
- D. Create inbound delivery

E. Create outbound delivery

**Answer: A, B, C**

**Solution Processes Implementation for Core Sales**

**Question: 3**

You are working on Lean Customer Returns (BDD) process in SAP S/4HANA Cloud Public Edition. What do you create during the customer returns process? Note: There are 3 correct answers to this question.

- A. Billing block
- B. Billing document
- C. Delivery
- D. Return order
- E. Inspection lot

**Answer: A, C, D**

**Solution Processes Implementation for Core Sales**

**Question: 4**

What is the difference between the Free of Charge Delivery process and the Sell from Stock process?

- A. Picking document type
- B. Sales document type
- C. Billing type
- D. Delivery document type

**Answer: B**

**Solution Processes Implementation for Core Sales**

**Question: 5**

You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK). What is automatically created for each relevant third party?

- A. Delivery
- B. Billing document
- C. Purchase requisition
- D. Purchase order

**Answer: C**

**Solution Processes Implementation for Core Sales**

**Question: 6**

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.  
Which business role can post goods issues?

- A. Inventory manager
- B. Shipping specialist
- C. Warehouse clerk
- D. Resource manager

**Answer: B**

**Solution Processes Implementation for Core Sales**

**Question: 7**

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud Public Edition.  
What does the Create Credit Memo Request process step indicate?

- A. Intention to credit the customer
- B. Intention to replace the returned goods
- C. Customer's intention to return the goods
- D. Authorization to release a credit note

**Answer: A**

**Solution Processes Implementation for Core Sales**

**Question: 8**

You are working on a Sale from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.  
Which of the following process steps is the shipping specialist responsible for? Note: There are 2 correct answers to this question.

- A. Check the notifications
- B. Create outbound delivery
- C. Run Advanced Available-to-Promise
- D. Add freight costs

**Answer: B, D**

**Solution Processes Implementation for Core Sales**

**Question: 9**

You execute the Sell from Stock (BD9) process.  
At which process step is the billing due list updated?

- A. Proof of delivery
- B. Create delivery
- C. Execute picking
- D. Post goods issue

**Answer: D**

**Solution Processes Implementation for Core Sales**

**Question: 10**

What is different in the account posting of a down payment request, compared to the account posting of an invoice? Note: There are 2 correct answers to this question.

- A. General ledger (G/L) indicator
- B. Cost center
- C. Chart of accounts
- D. Reconciliation account

**Answer: A, D**



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