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**Certified Executive Compensation Professional Exam**

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## Question: 1

Administering budgets is an example of what key competency for compensation professionals?

- A. Financial Management
- B. HR Management
- C. Resource Management
- D. Policy Management

**Answer: A**

## Question: 2

“Cost-benefit thinking” is most useful in the context of financial management for purposes of what?

- A. Procurement
- B. Recruiting
- C. Setting priorities
- D. Plan administration

**Answer: C**

## Question: 3

To ensure appropriate funding levels, the compensation professional must generally do which of the following?

- A. Possess a high level of education and competency in accounting principles
- B. Determine which programs are crucial to the enterprise and which programs are expendable
- C. Partner with multiple departments and external consultants and vendors
- D. Demonstrate broad understanding of principles of financial management and business expertise

**Answer: D**

## Question: 4

Understanding basic organization design principles is an example of what key competency for

compensation professionals?

- A. Financial Management
- B. HR Management
- C. Resource Management
- D. Policy Management

**Answer: B**

### Question: 5

Assessment of current and future staffing needs should be based primarily on what?

- A. Compensation budgets only because staffing cannot exceed the funds available
- B. A combination of organizational goals and budget realities
- C. The consensus of HR management and line management estimates
- D. The opinions of senior leaders in the organization

**Answer: B**



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